

The all-in-one freight exchange solution
One interface. More than 15 freight
exchanges possible.



### Some facts about Total Logistik GmbH – Start up

Project Start in March 2024 Established as Total Logistik GmbH in Sept. 2024 Office in Germany and Spain

10 Employees at the Moment 35 Jahre Erfahrung in der Logistik

260 TMS for the connection to Total Logistik
Over 20 freight exchanges for connection (some already realized)
Digital freight forwarding for more flexibility
Carrier network with over 60,000 carriers in Europe
Customer network with over 200,000 companies



### Place freight correctly in freight exchanges

### The problem for companies:

- 1) Which freight exchange is the right one?
- 2) How do I integrate the freight exchanges into my daily work? Manuel? Via API?
- 3) What costs will it incur to digitalize the Work/Company?
- 4) What does digitalisation via API cost??

We have dealt intensively with this topic and want to offer logistics companies a solution that keeps the costs manageable and still achieves success, i.e. the cost-benefit factor is more than positive!

#### Advantage for the TMS:

- 1) Access for customers to more than 15 freight exchanges
- 2) Maintenance of only one API → Cost reduction
- 3) Customer loyalty
- 4) New customer acquisition

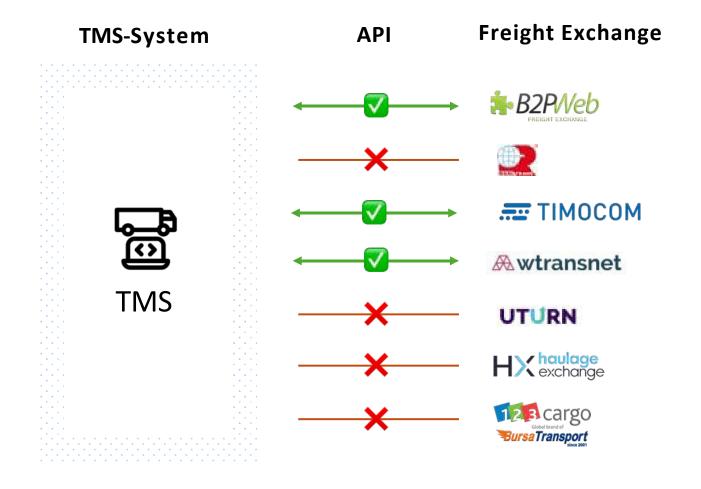
#### **Advantage for the Freight Exchange**

- 1) Possible to get more clients
- 2) Get more loads or loading space on the Platform
- 3) Keep clients with the own Account



### The problem of API integration

API interfaces can quickly cost over 10,000 euros and that for the connection of just one freight exchange - this limits the options for logistics companies. Example:





## **Total Logistik API-Solution for clients**

### One API, unlimited possibilities

- Only one API implementation for access to multiple freight exchanges
- Choose from our growing network of connected freight exchanges
- Post to your own account or use the Total Logistik account

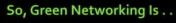
### Al-supported scheduling for your fleet

- The Total Logistik AI dispatcher proactively searches for return loads in Freight Exchanges
- Minimization of empty runs through predictive planning
- Improved CO2 footprint through optimized capacity utilization per kilometer

### **Entrymodule for freights or Loadingspace**

Enter and publish freight or loading space directly via the Total Logistik website

**Digitale Spedition of Total Logistik with a big Network** 

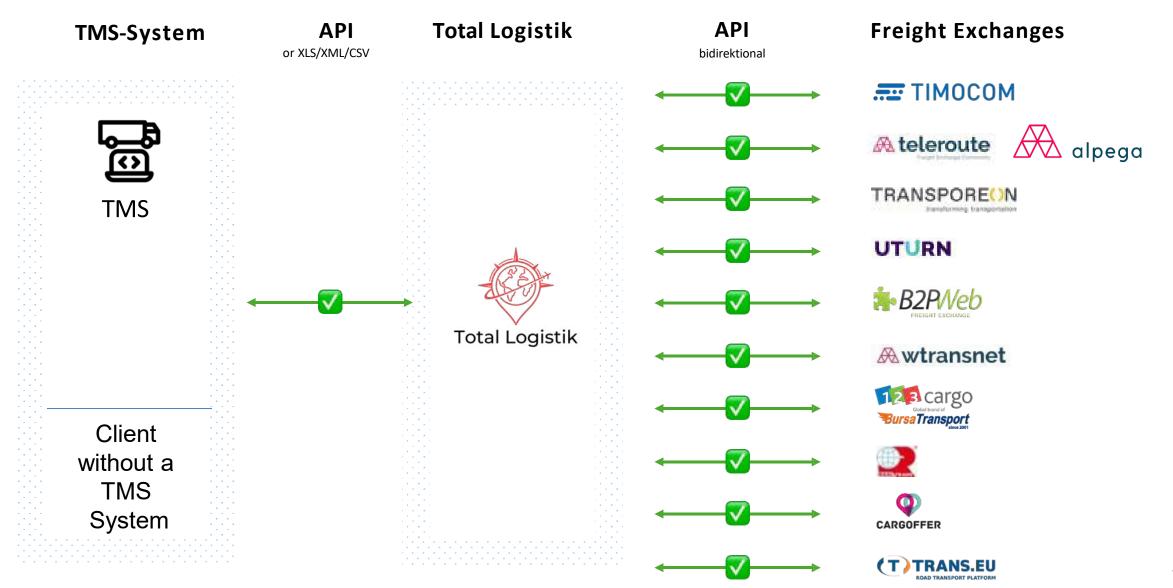






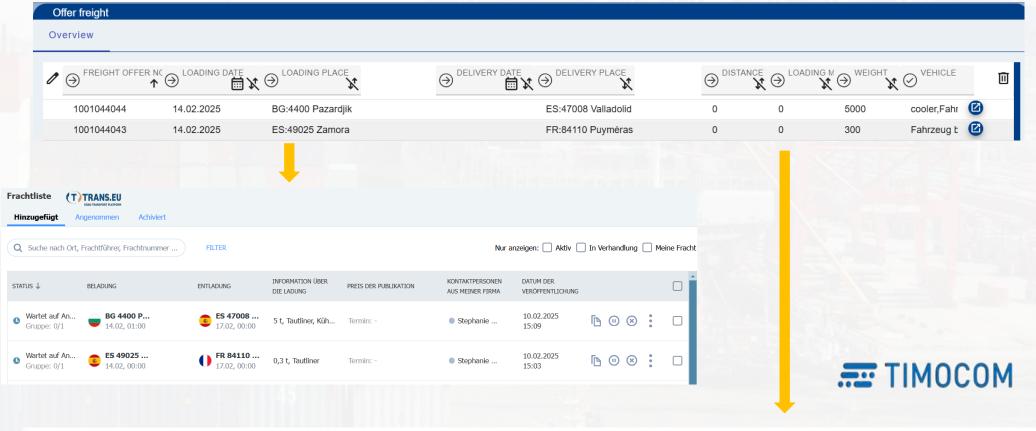


## **Total Logistik API-Solution**





# Example of published freights



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	14	4.02.	ES   49025   Zamora	17.02.	FR   84110   Puyméras	1223	1/1	3,00	0,30	Koffer	-	1,00 EUR	A Jonack-Lingner, Step



## **Functionality**

TMS customer, Customer with own TMS or even customer without a solution can use to the Total Logistik system.

### Freight distribution:

- Via own customer account or Total Logistik account
- To freight exchanges and carrier TMS systems

Service fee: Monthly fee depending on the scope of service (individual offer on request; each branch is considered separately).

**Account service:** For customers without their own account, we offer the pseudonymous use of our Total Logistics account and transmit the carrier data back.

### Loadingspace distribution

- to own Account in Freight exchanges



## Advantages of the Total Logistics Platform

**Country-specific freight exchanges:** Publication in specific markets for maximum reach.

**Efficient brokerage:** After successful brokerage, transfer of carrier data for transport allocation and document dispatch.

**Certified network:** Cooperation with certified companies - TMS customers and freight platform users.

**Europe-wide network:** Access to a comprehensive Europe-wide TMS network and publication in country-specific freight exchanges.

Advantage for TMS providers: Access to many freight exchanges with one API; standard API possible.



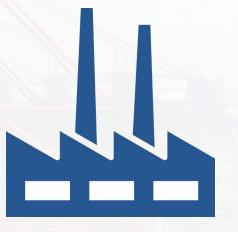
## Why work with Total Logistik?

- 1. Comprehensive market coverage: We offer your customers access to all freight exchanges in Europe
- 2. Standardized API solution: One API for accessing all exchanges significant added value for your customers with less effort and maximum cost efficiency for you as a TMS provider
- 3. Flexibility: Use our dynamic standardized API or start with standard CSV-format for the upload
- 1. Faster switching: Your customers profit from Total Logistik's digital and Alsupported freight forwarding for accelerated freight brokerage









Shipper

Forwarder

Carrier









### Loading equipment exchange easily integrated and traceable













System for checking all freight materials for exchange

Know where the goods are and in what quantity Automatic calculation with the Total Logistik APP

- Delivered
- Received
- Data ready for invoicing



## Our Trade fair appearance



### 2025

11.03. – 13.03. LogiMAT (Stuttgart, Deutschland)

02.06. – 05.06. transport logistic (München, Deutschland)

18.06. – 20.06. SIL Barcelona (Barcelona, Spanien)















Among the TOP 5 of 160 start-ups at the trade fair in Barcelona!





### **Your Contact:**



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